

## **L&Q Incentives February 2025**

The incentives below are currently being offered at Prime Point between 5<sup>th</sup> February – 7<sup>th</sup> March 2025 inclusive, subject to availability and the terms and conditions applicable on pages 3 - 5. Reservations will be considered beyond the campaign period on a case-by-case basis.

All incentives are subject to availability.

<b><u>Development name:</u></b>	<b><u>Incentive available on selected homes up to:</u></b>	<b><u>Plots available on:</u></b>
<b>Prime Point ORS</b>	Contribution towards stamp duty up to the value of £25,500, plus furniture pack to the value of £20,000.	Plot 375 only.
	--- Contribution towards stamp duty up to the value of £13,750 plus furniture pack to the value of £10,000.	--- Plot 346 only.

# Purchaser Incentives

## Terms & Conditions



### L&Q Incentive Terms and Conditions

The following Terms and Conditions apply to all incentives offered by L&Q. Details of an incentive agreed on a specific sale can also be found on the Reservation form completed at the time the property is reserved.

The below terms are applicable to any incentive offered by L&Q.

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1. Due to lender restrictions the total value of all incentives offered must not exceed 5% of the minimum share value being purchased where the sale is a Shared Ownership, this is based on the minimum share available on the selected plot
2. L&Q will not be responsible for direct payments to any lenders, or third parties and all other monthly commitment charges will remain as advised. It is the responsibility of the purchasers to pay all monthly commitment charges, including payment of service charges, ground rents and mortgage payments
3. Purchasers are not restricted from instructing a solicitor and mortgage broker of their own choice; however, we encourage use of a solicitor and mortgage broker from L&Q's selection of approved firms to assist with meeting the required transaction timeframes. Please discuss with your Sales Associate at the time of reservation
4. Intention to take advantage of any incentive must be disclosed at the time of reserving the property before any other discount is applied and recorded on the Reservation Form
5. This offer is subject to status and availability and any offer is subject to approval by L&Q
6. Some incentives are only available as part of individual marketing campaigns and / or on selected plots. Details of the campaign, including any time periods this is valid for will be detailed on the marketing campaign advertisement, or further information can be obtained from the Sales team.
7. Offers cannot be used in conjunction with any other offer, discount, or incentive
8. Exchange of contracts must take place within 28 days of the legal pack being issued. If the property is ready for occupation completion must take place within 10 working days of exchange, otherwise completion will be on notice until the home is ready for occupation
9. L&Q reserve the right to remove an incentive at any time.

**The below terms are in addition to those stated above and relate to various incentives we may offer.**

## Cash incentives, for example buying costs, rent / service charge paid or a contribution towards bills / stamp duty

1. The total value of the incentive is capped as a one-off sum which will be by way of **deduction from monies due at completion** of the purchase, **no cash payment will be made by L&Q to a purchaser**.
2. Where an incentive is offered as rent or service charge paid for a specified period, the value of the incentive shall be calculated as the monthly rent / service charge payment multiplied by the specified number of months, this is based on a purchase of the minimum share eg 25%.
3. Where an incentive for rent / service charge is applied, **the purchaser remains responsible for their rent / service charge account** following completion of the purchase.

## Incentives offering items or a service

1. The total value of the incentive is capped as a one-off sum which will be made available by way of deduction from monies due at completion of the purchase, **no cash payment will be made by L&Q to a purchaser**
2. As above in point 2 purchasers are responsible for paying the provider directly unless otherwise stated.

## Voucher Incentive Information

1. The total value of the incentive is capped as a one-off sum which will be made available by way of deduction from monies due at completion or the specified voucher or code – **no cash payment will be made by L&Q to a purchaser**
2. The voucher will be supplied within 75 days of completion of the purchase
3. Where a physical voucher or card is provided, if the value is £500 or over, a signature will be required upon receipt, the address of the purchased property will be used for tracked delivery. Once a signature is provided the voucher is confirmed as delivered and L&Q will take no responsibility for claims of loss or non-delivery. Purchasers are responsible for locating vouchers where they have not signed directly themselves
4. Where an E-Voucher or code is issued- the email address of the 1st purchaser will be used unless requested otherwise
5. Multiple vouchers, cards or codes may be supplied if limits are in place
6. Further terms and conditions may be in place from the voucher or service provider, it is the purchaser's responsibility to satisfy themselves of any terms applicable
7. It is the responsibility of the purchaser to check and adhere to any usage instructions or exclusions which may be in place with the voucher or service provider
8. It is the responsibility of the purchaser to observe any validity timescales or expiry dates

## Furniture packs

1. The total value of the incentive is capped as a one-off sum which will be made available either by way of deduction from monies due at completion of the purchase or as a direct payment to the chosen interior design company if a furniture pack is selected. **No cash payments will be made to purchasers**
2. Should furniture not be required, a contribution towards buying costs may be selected, to be

payable at completion of the purchase. Only one option may be selected. Any contribution to purchase costs will be by deduction of completion funds due and no cash payments will be made to purchasers

3. L&Q will make a direct payment to the chosen interior designer to cover the cost of the furniture up to the stated value, or the cost of a set furniture pack which will be noted on the reservation form. Any variation to an agreed furniture pack or additional items requested will remain the responsibility of the buyer cover. The buyer is to cover all costs outside the agreed amount
4. Should an advertised item be out of stock, the interior designer reserves the right to substitute with an item reasonable in comparison
5. It is the responsibility of the purchaser to dispose safely and responsibly of any furniture which may not be required
6. L&Q do not provide a warranty on furniture, nor has any item been tested by L&Q. Any queries post completion should be taken up directly with the relevant supplier
7. Furniture packs will be confirmed and instructed only when exchange of contracts has been made and / or a completion date has been confirmed. Whilst every effort will be made we cannot guarantee the furniture pack will be installed prior to or on completion - this will be subject to the availability of the interior designer and is outside of L&Q's control.

## **Recommend a friend**

1. L&Q will provide an additional £500 by way of a voucher or a contribution towards buying costs to a purchaser who has been recommended to buy by an existing L&Q homeowner
2. L&Q will operate a recommend a friend incentive occasionally, requests will only be accepted when there is a live campaign and the person recommending the purchaser is in receipt of valid correspondence
3. If you are purchasing as a result of a recommend a friend campaign this must be noted on the reservation form, along with the name, email address and address of the person that has recommended you before the sale is confirmed
4. Unless otherwise stated, the person referring must be a previous purchaser currently residing in an L&Q property that has completed the sale within the last 5 years. A maximum of 3 recommend a friend incentives will be paid per household
5. Any voucher or incentive is payable as per the terms and conditions within this document
6. L&Q reserve the right to withdraw this offer at any time

## **NHS Worker Voucher Incentive**

1. The Laurus Homes Key Worker Voucher Incentive Offer is available to all current employed NHS staff, doctors, nurses, midwives, paramedics, social workers, care workers, front line care home worker and other frontline health and social care staff; emergency services employees including those working in emergency call centre's, police and the fire service; the support and specialist staff required to maintain the UK's health and social care sector, including prison officers; teachers working in nursery, primary and secondary education and childcare workers; and armed forces personnel.
2. Purchasers must be over 18 years of age. Proof of age will be required
3. Qualifying applicants will receive a £500 John Lewis Voucher on legal completion.

4. Eligible purchasers must declare their intention to claim the Key Worker incentive at the time of reserving
5. Satisfactory evidence of eligibility for this offer must be provided which includes last 3 months' wage slip at point of reservation that shows your employment with one of the services listed.
6. This offer cannot be conjunction with any other offer. Please speak to one of our sales advisors for further details.
7. This offer is available on open market residential properties whereby the eligible purchaser has been financially qualified and meet the lenders mortgage eligibility criteria where applicable.
8. The offer is only available on the applicant's main residence and will not be applicable on investment or second homes.
9. The offer is available on released open market sale homes on selected developments
10. Laurus Homes reserve the right to vary the terms of the offer to meet the requirements of the purchaser where we consider it reasonable to do so
11. This offer in non-negotiable, non-transferable and non-refundable. No cash alternative is available.
12. The incentive is limited to one voucher per property reservation.
13. The offer is subject to status and availability and is subject to L&Q approval.
14. This offer is valid until 7<sup>th</sup> March 2025